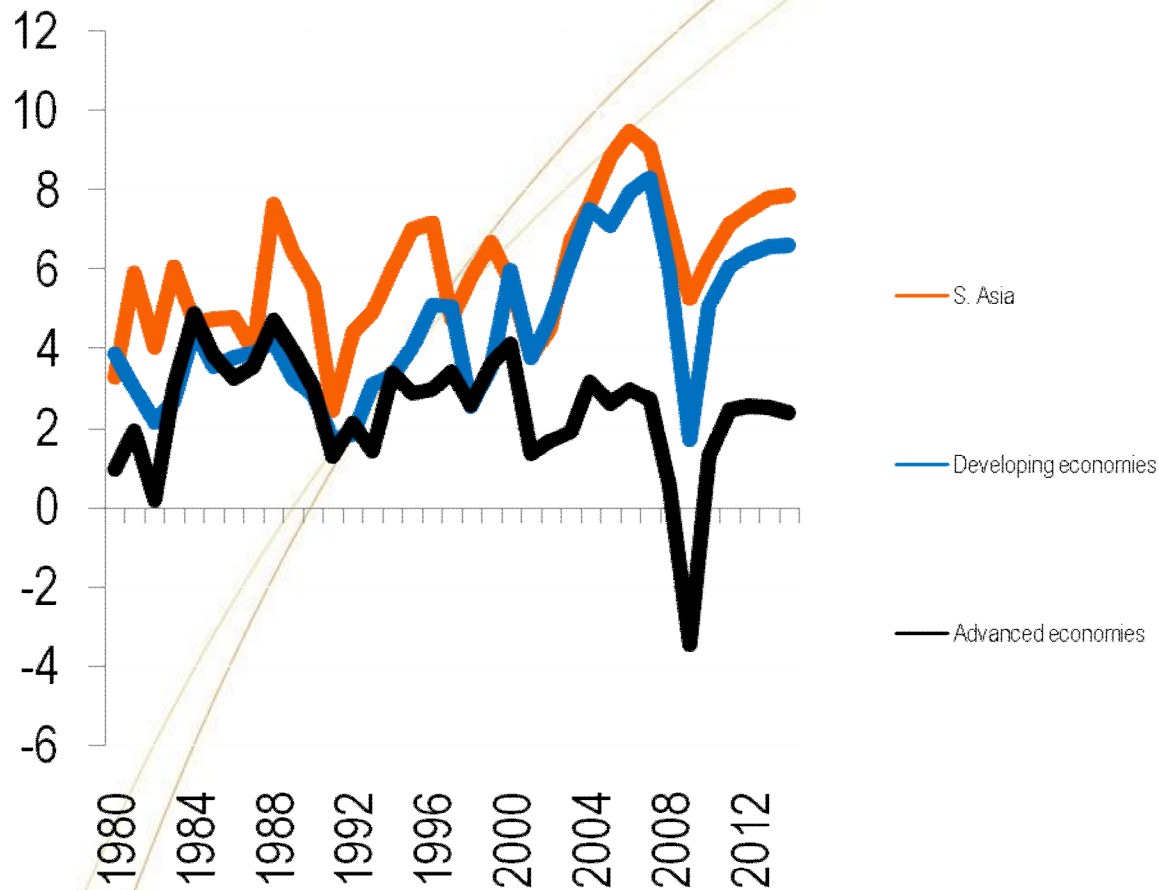


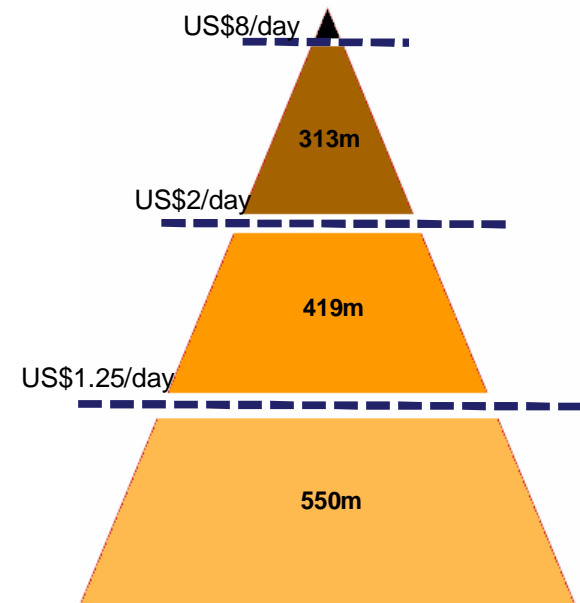
Opportunities: GDP Growth & BOP

Real GDP Growth (%)



Source: WEO

BOP South Asia (2005)



Source: WB and compilation of various estimates

Water is Vital for Development and Economic Growth

Population growth & urbanization

- In 20th century, global population tripled, water use increased 6x
- By 2050 world population forecasted at 9.1 b, of which 60%+ in (mega) cities
- Water consumption positively correlated with improved lifestyle

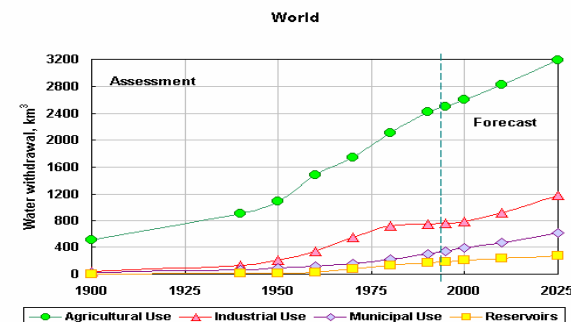
Rising demand for food – food security

- Threat of wide-spread food shortages in absence of
 - more water efficient practices; &/ or
 - improved cropping intensities / yields
- Agricultural needs 8x more than industrial & municipal needs by 2050 (if food security met)
- Demand for agriculture water driven by
 - increasing population,
 - higher income levels

Industrialization & energy production

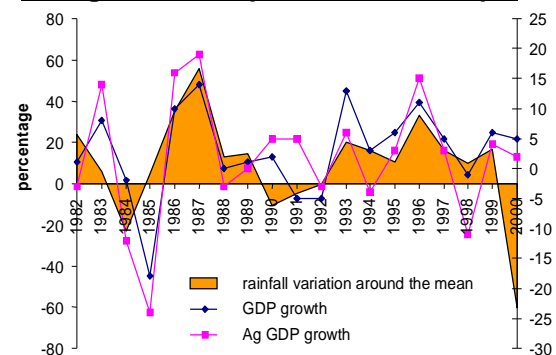
- Correlation between water consumption & development
- Energy huge water user
 - hydro-power; coolant for nuclear & thermal power plants; biofuels
- Linkages between power generation & water consumption key drivers of future growth

Demand growth is outpacing resource renewal



Source: UNEP

Direct correlation between water variability & GDP growth as experienced in Ethiopia



Source: World Bank

Water Security, Water Stress and Scarcity

Locational imbalances

- Freshwater not located near populations
 - Amazon -15% of earth's freshwater, 1% of population
 - China - 20% of world population but just 7% of its water resources
 - Over half of South Asia's water supply is in just 3 monsoon months
- Solutions involve storage & conveyance infrastructure

Over-use

- Renewal of resource not keeping up with use
- Agriculture, industry limited water efficiencies
- Damaged ecosystems, biodiversity, groundwater

Water Governance

- Political and social obstacles
- Lack of Incentives for optimal water allocations
- Need to manage inter-related demands

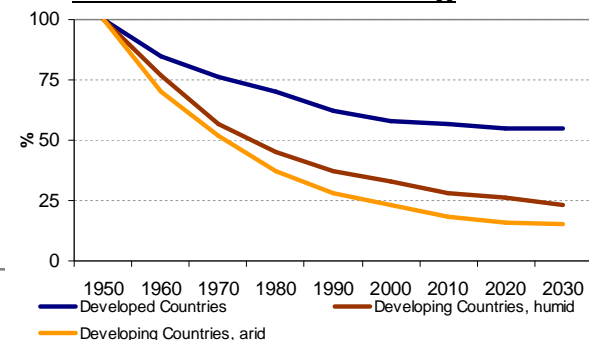
Limited Infrastructure

- Old, limited distribution infrastructure
- Inadequate water treatment infrastructure
- Lack of institutional capacity

Deterioration of quality

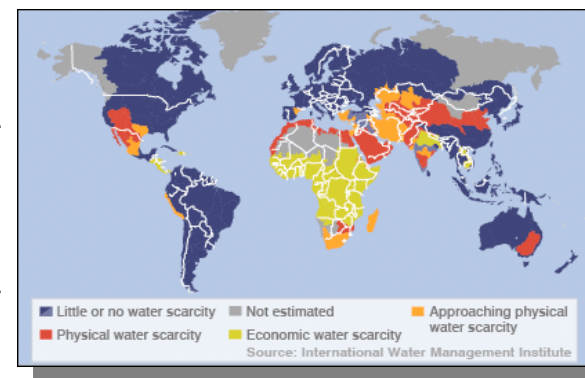
- Agriculture runoff (fertilizers, pesticides, animal waste)
- Unregulated discharge of industrial effluents

Fresh Water is Declining



Source: World Bank, 2002

Water scarcity by region¹



Source: The Economist

¹ Note: (i) Physical water scarcity when >75% of river flows allocated to agriculture, industries or domestic purposes; (ii) Economic water scarcity when < 25% of water from rivers withdrawn for human purposes, but human and financial capacity are limited.

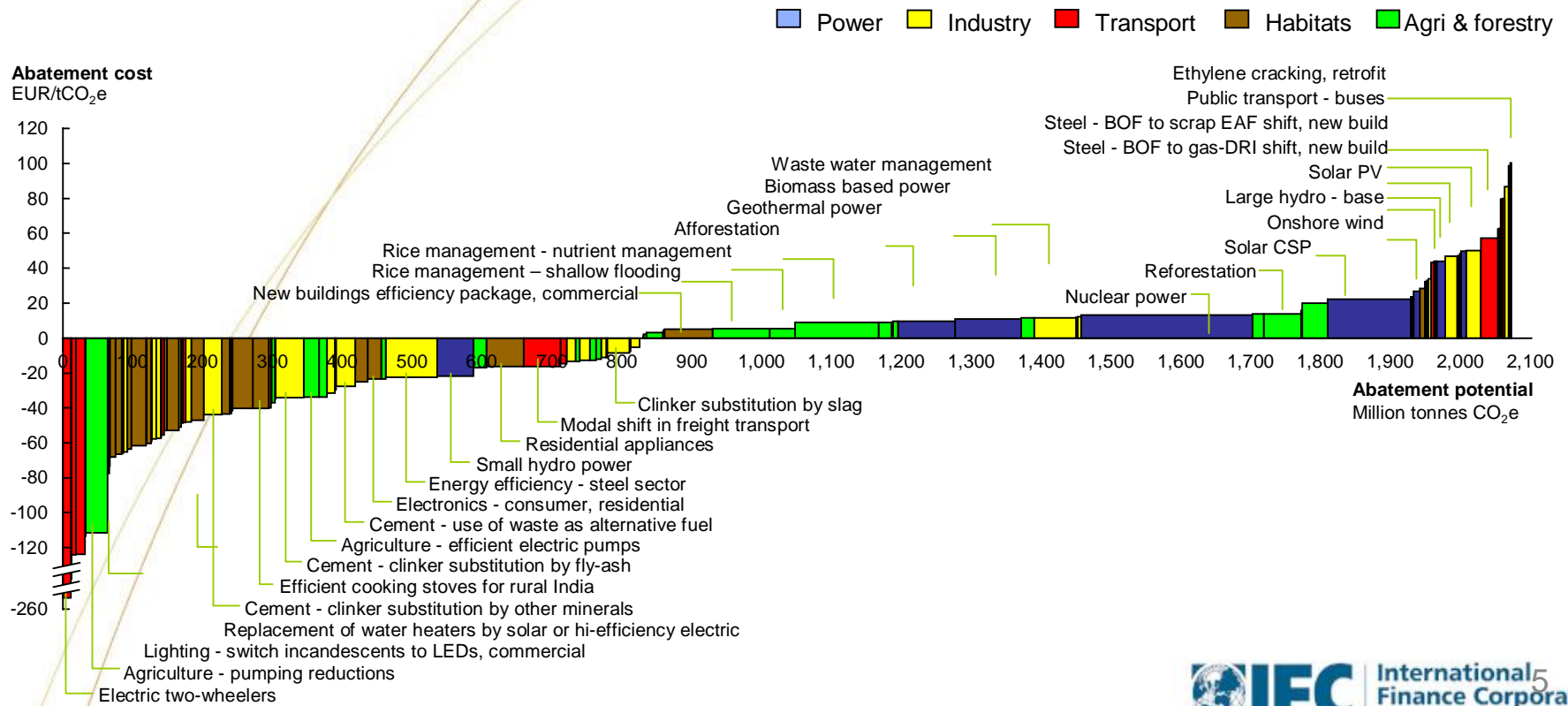
India's GHG Abatement Curve

http://www.mckinsey.com/client/service/sustainability/pdf/Environmental_Energy_Sustainability.pdf

Nearly 3 billion tons/CO₂e abatement potential

Main areas:

- Power generation (36%)
- Industry (26%)
- Agriculture & Forestry (19%)
- Buildings & Appliances (16%)



Climate Change Investment Potential in India

Nearly 3 billion tons/CO₂e abatement potential:

- Power 930 million tonnes (e.g.. T&D losses, Ultra super-critical coal, Nuclear, Solar PV and CSP, Biomass, Large hydro, Off-shore wind energy, Geothermal)
- Industry 680 million tonnes (e.g.. Energy Efficiency in steel, cement, chemicals etc, Clinker substitution, Fly-ash/slag in cement, Efficient furnaces, Cogeneration)
- Agriculture and Forestry 490 million tonnes (e.g.. Efficient irrigation techniques, high-efficiency pumps, cropland management in rice cultivation, afforestation)
- Buildings and Appliances 340 million tonnes (e.g.. Light switching to LEDs or CFLs, Efficient cook stoves, Energy Efficient appliances)
- Transport 160 million tonnes (e.g.. Freight modal shift, public transport, vehicle efficiency, bio fuels)

755,000 Million CuM water shortage (by 2030):

- Efficient agri processes (Reduced over irrigation, Rice intensification etc.)
- Drip irrigation
- Waste-water reuse

Financing costs :

- Estimated US\$ 1 trillion needed between 2010 and 2030 to achieve the above abatement potential
- US \$ 6 billion per year to address water shortage

Source: McKinsey, Environmental and Energy Sustainability: An Approach for India, 2009, Charting our water future

Potential Size of the Climate Change Market in India

- Energy Efficiency: \$15 billion by 2015 (20000 MW energy savings)
- Solar \$ 3.5 billion by 2013 (1000 MW Power generation by 2013)
- Green Building: US \$ 4 Billion by 2012
- Carbon market: \$ 3 billion by 2012
- Water and waste management sector growing at 15-20% annually; expected to double in size to \$4 billion by 2013

Government Initiatives to Address Climate Change

- Target of mandatory 5% Renewable Energy purchase by State utilities in FY 10
- EE Trading Certificate Scheme: Indian companies will have to meet energy efficiency targets or pay penalties
- Supporting CDM projects~\$ 3 billion market
- Incentivizing installation and production of wind energy
- Incentivizing installation of drip irrigation
- Target of 20 GW solar power by 2020 through the National Solar Mission

IFC's "Green" Investments: Instruments

- Direct investment (IFC provides financing to a renewable project)
- Through financial intermediaries (IFC provides financing to a local FI who then lends for EE/RE)
- Through funds (IFC takes a share in a PE fund which invests in clean technologies)
- Through risk-sharing mechanisms (IFC "incentivizes" action by others through credit enhancements, guarantees)
- Carbon transactions (Carbon Delivery Guarantee)
- Blended financing (IFC structures GEF, CTF financing to enable clean technology investment)
- Advisory services (IFC undertakes market transformation activities through TA and capacity building)

IFC's "Green" Investments: Recent Examples



\$60m to Jain Irrigation, India (Adaptation, IS-AS)
Water savings = consumption of 11 million households



\$0.35 m equity in Husk Power, Bihar
Provides rice-husk based electricity to remote, rural, un-electrified villages of 200-500 households as a "pay-for-use" service; currently operates about 30 plants



\$3m CP loan to JK Paper, India (IS & AS)
Reduction of > 67,000 tons of CO₂e/yr (12,000 cars off the road)
Savings of 3.4 MMC of water/yr (consumption of 75,000 households)
Savings of 30 GWh of electricity/yr (consumption of >9,000 households)



\$10 m equity investment in Azure Power (Solar)
10,000 tons of GHG reduction/yr and replication of similar projects



\$50 million loan to MSETCL
Reduction of 0.6 million tons of CO₂e/yr. Reduction of transmission losses